

Dave Murphy

CLU, ChFC, FLMI

Sales Vice President

North American Company Sales Vice President, Dave Murphy, is responsible for national accounts. These national marketing organizations are comprised of multiple MGAs spread all across the country. In this role, he attends all national account meetings, presents to their members, conducts producer meetings, and participates in web training. Dave has monthly calls with the executive teams within these organizations to review production, address any matters needing attention, and to establish quarterly marketing plans.

Dave came to North American Company in 2007 from U.S. Financial Life Insurance Company in Cincinnati, Ohio where he served as vice president of distribution. Prior to U.S. Financial Life Insurance Company, he was field sales vice president at Union Central Life and Investments in Cincinnati, Ohio. Dave entered the industry as a career agent for MetLife. He has dedicated his entire career to life insurance and remains passionate about the peace of mind, financial control, and choices that people have when they own the right kind and amount of life insurance.



Contact Dave Today and help grow your business!

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